PHARMA SYNERGY

metly.

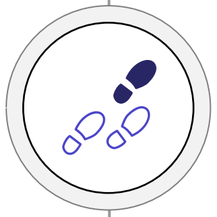
Powering enterprise strategy with AI-native knowledge integration

Agenda for today

JPMorgan BDL&I – The Next Years Ahead

Why traditional BD&L workflows are breaking

AI in BD&L: what works and what doesn’t



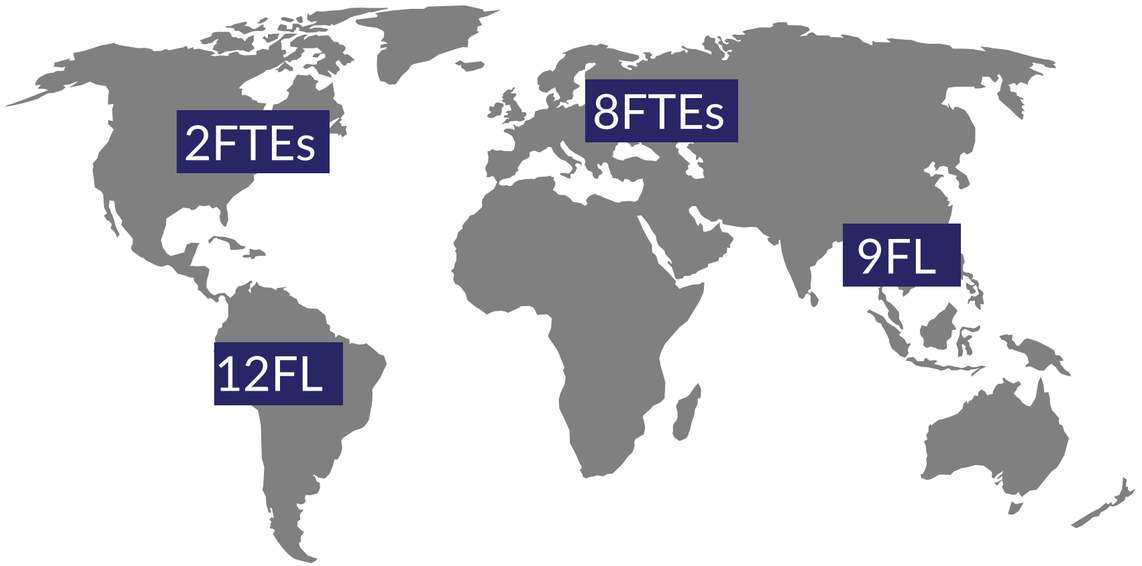
What leading teams are doing differently

Expanding rapidly with AI and Services

22+
SUCCESSFUL AI PROJECTS

90+
YEARS OF COMBINED PHARMACEUTICAL EXPERIENCE

50+
DATAPOINTS



Unique and largest growing proprietary database of pharmaceutical products powered by AI

PHARMA SYNERGY

metly.

What JPM 2026 Told Us About 2026

Recurring themes across BD&L conversations at JPM 2026

Capital pressure remains high

Licensing is more fragmented and global

Deal complexity is increasing

AI has moved from hype to infrastructure

JPM conversations reinforced a clear pattern:

BD&L teams must continuously combine **search, evaluation & due diligence.**

Competitive intelligence & generic tools **don't** support that.

PHARMA SYNERGY

metly.

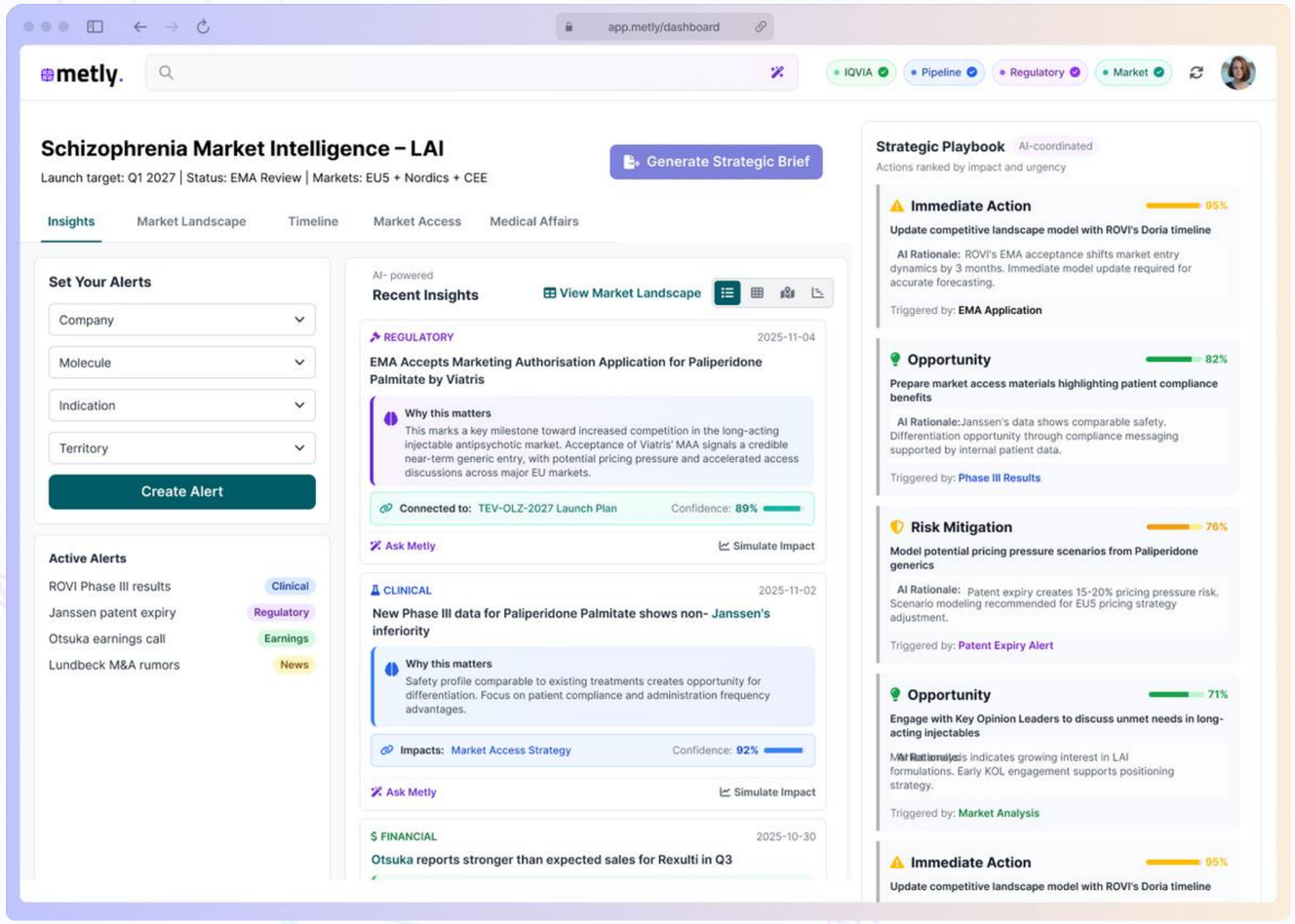
Common challenges raised by BD&L teams

PHARMA SYNERGY

metly.

Transforming the way Pharma Works

A shared intelligence layer for BD&L and strategy teams



Continuous signals

Structured context

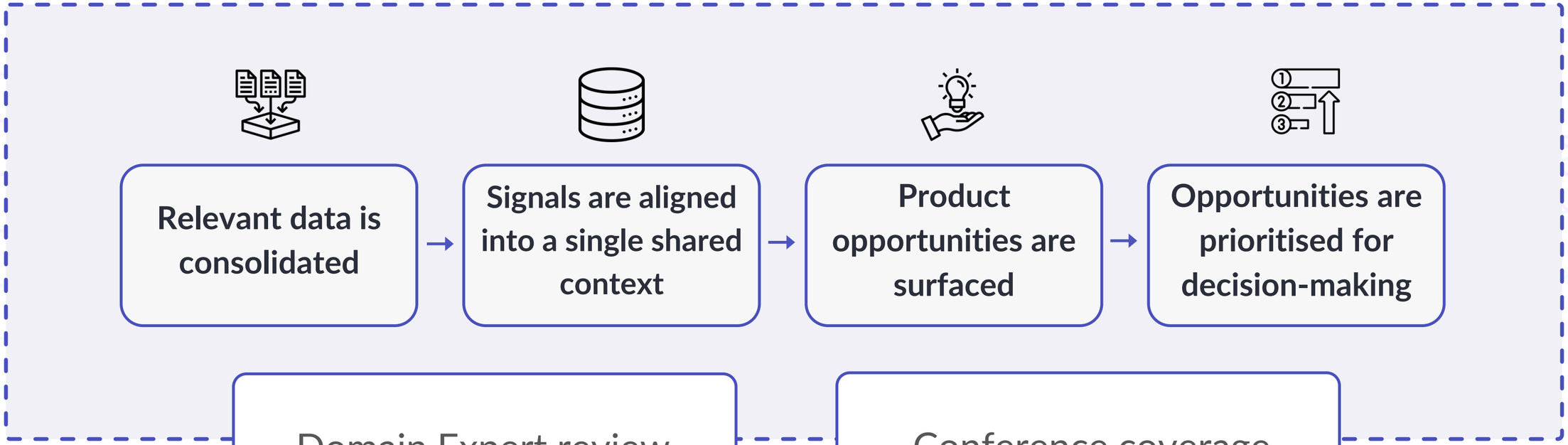
AI-driven prioritization

Integrated execution

PHARMA SYNERGY

metly.

In some cases, data must be accompanied by expert review

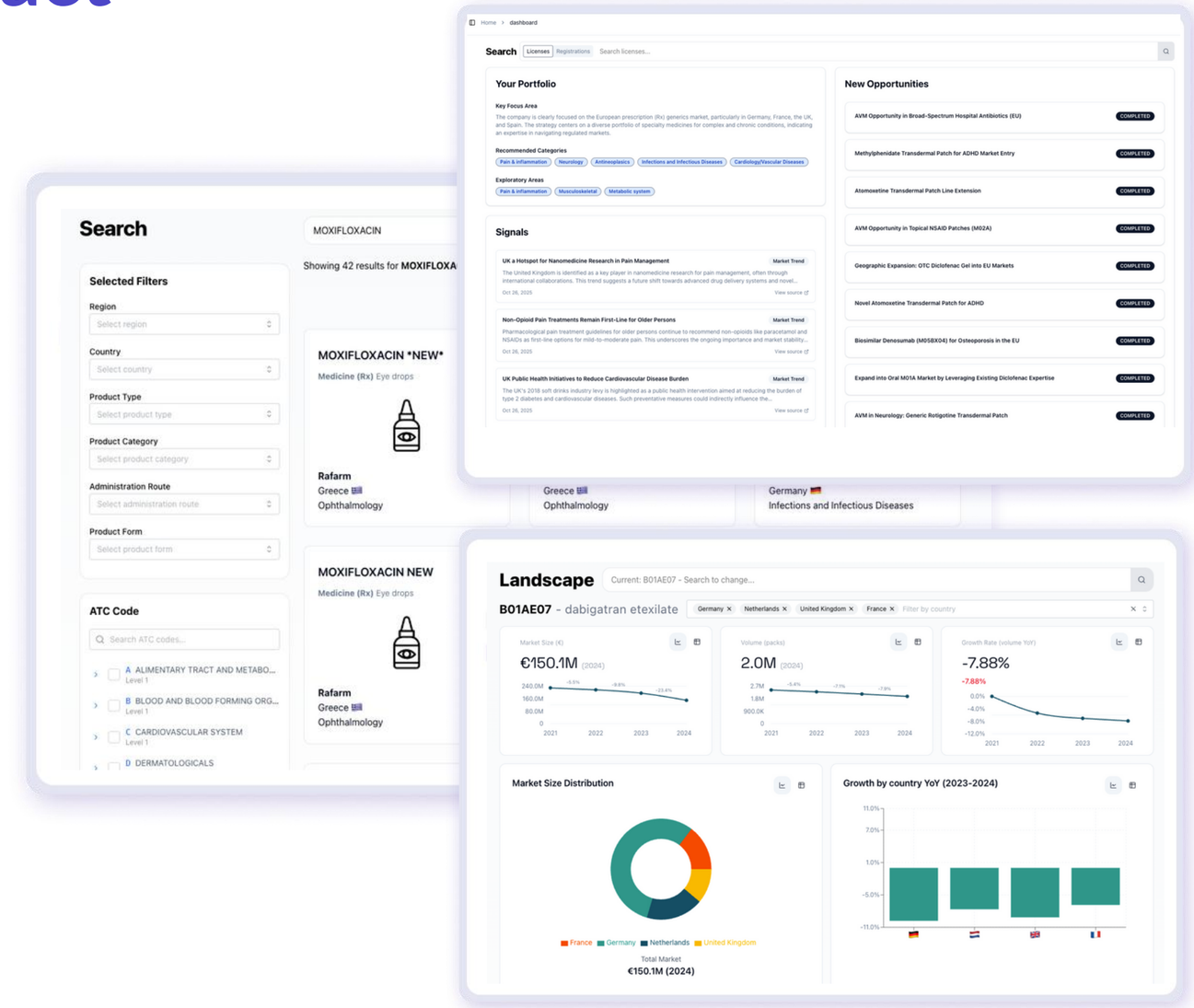


PHARMA SYNERGY

metly.

Where Metly creates impact

- Competitive tracking
- Portfolio-aligned product insights
- Real-time signals and alerts
- Molecule landscape understanding
- Find the right products and partners faster

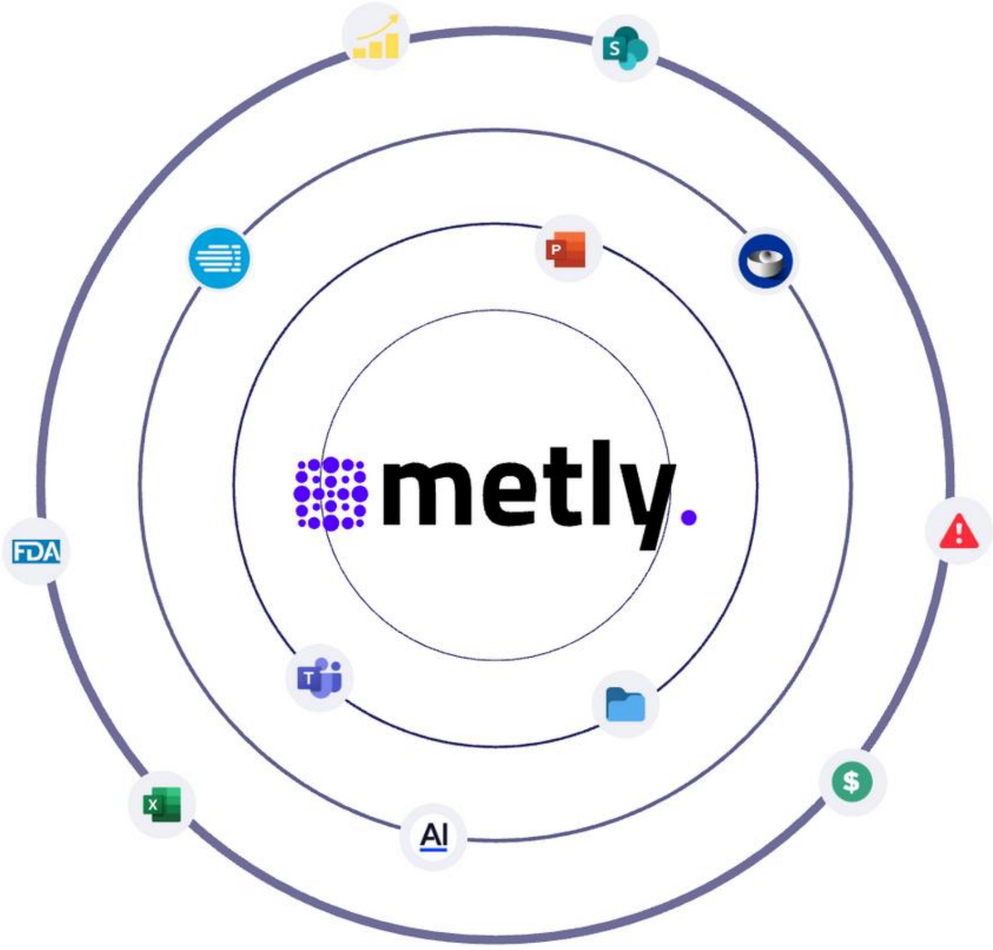


PHARMA SYNERGY

metly.

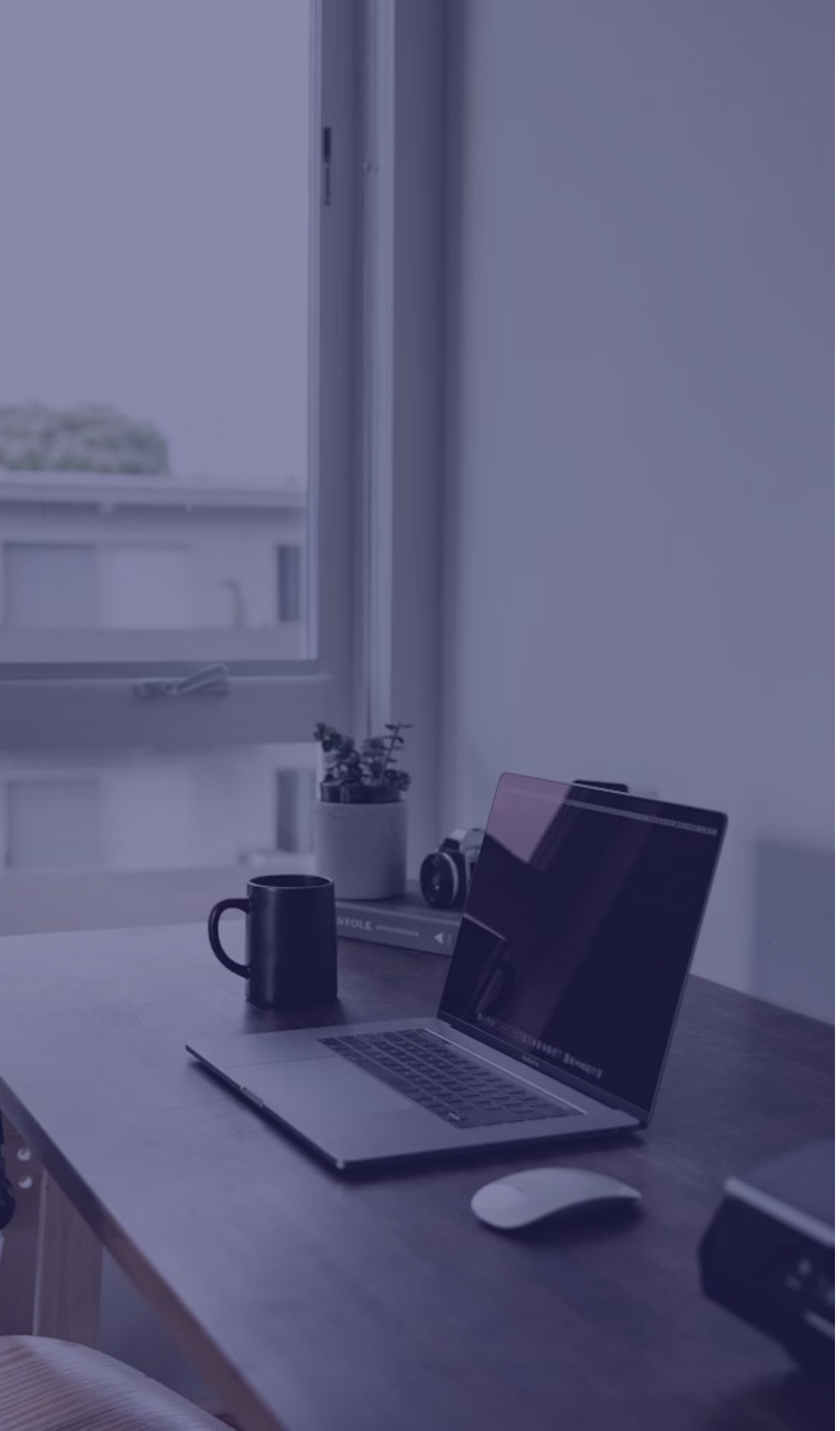
Where Metly creates impact

- Competitive tracking
- Portfolio-aligned product insights
- Real-time signals and alerts
- Molecule landscape understanding
- Find the right products and partners faster



PHARMA SYNERGY

metly.



WEBINAR

AI in Practice:

A Session for Pharma Leaders

- Practical examples of AI in day-to-day work
- Simple best practices, tips, and common pitfalls
- Where AI adds value today and where it doesn’t
- How leading organisations are approaching adoption

🔔 Notify

With leaders from: Microsoft IQVIA metly.

metly.

Powering enterprise strategy with AI-native knowledge integration

Anna Torrents
CEO & Co-founder
anna@metly.ai