

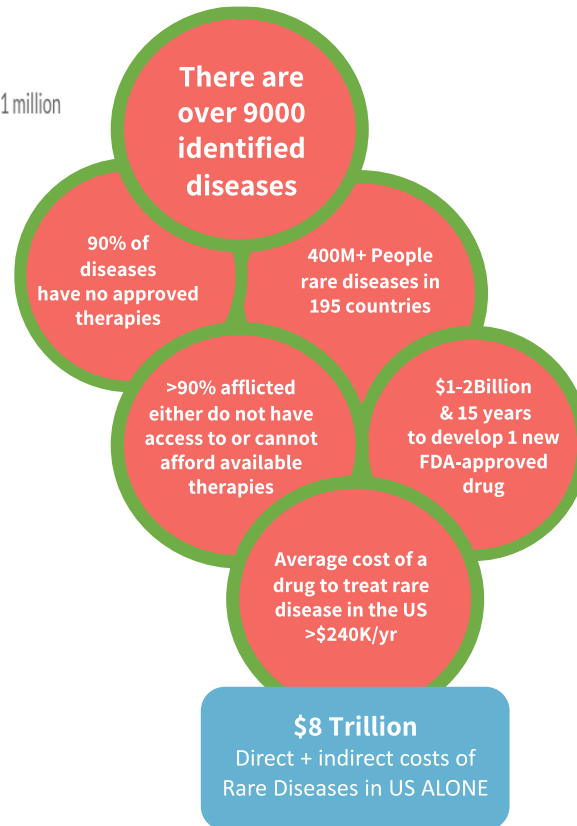
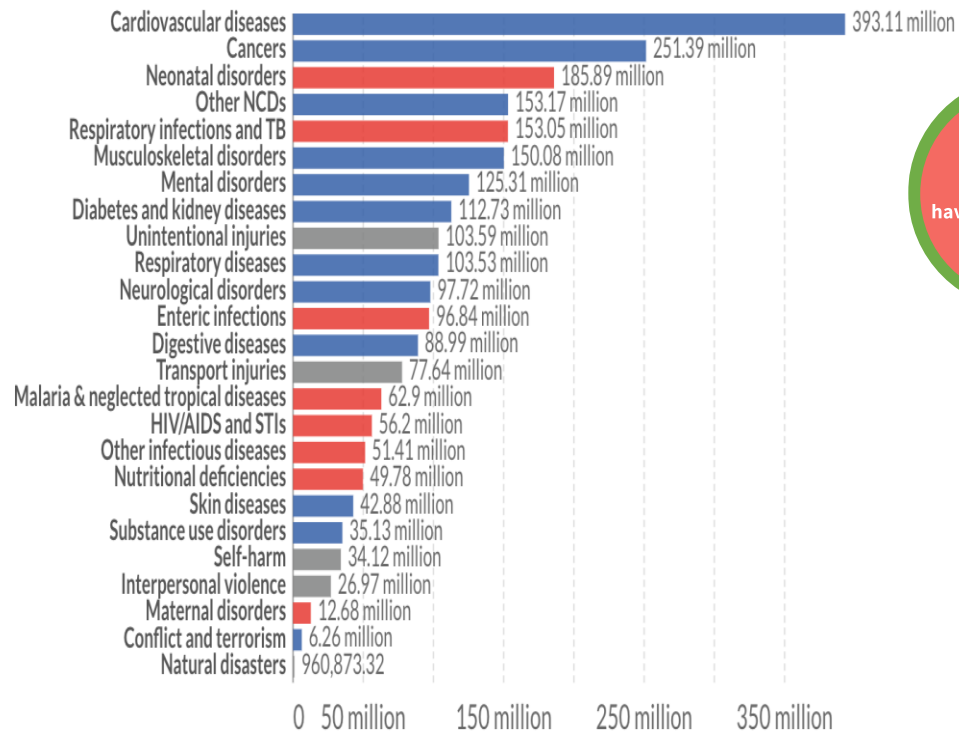
DRUG REPURPOSING : AN ENIGMA

I am always doing that which I cannot do, in order that I may learn how to do it. — Pablo Picasso

MORE THAN 9000 DISEASES HAVE NO THERAPIES



GLOBAL DISEASE BURDEN*



- **Current Drug Discovery and Development (DDD) model cannot address the crisis:**
 - Resources at current cost
 - A model in place since the 1960s
 - Alignment and incentives
 - Capacity

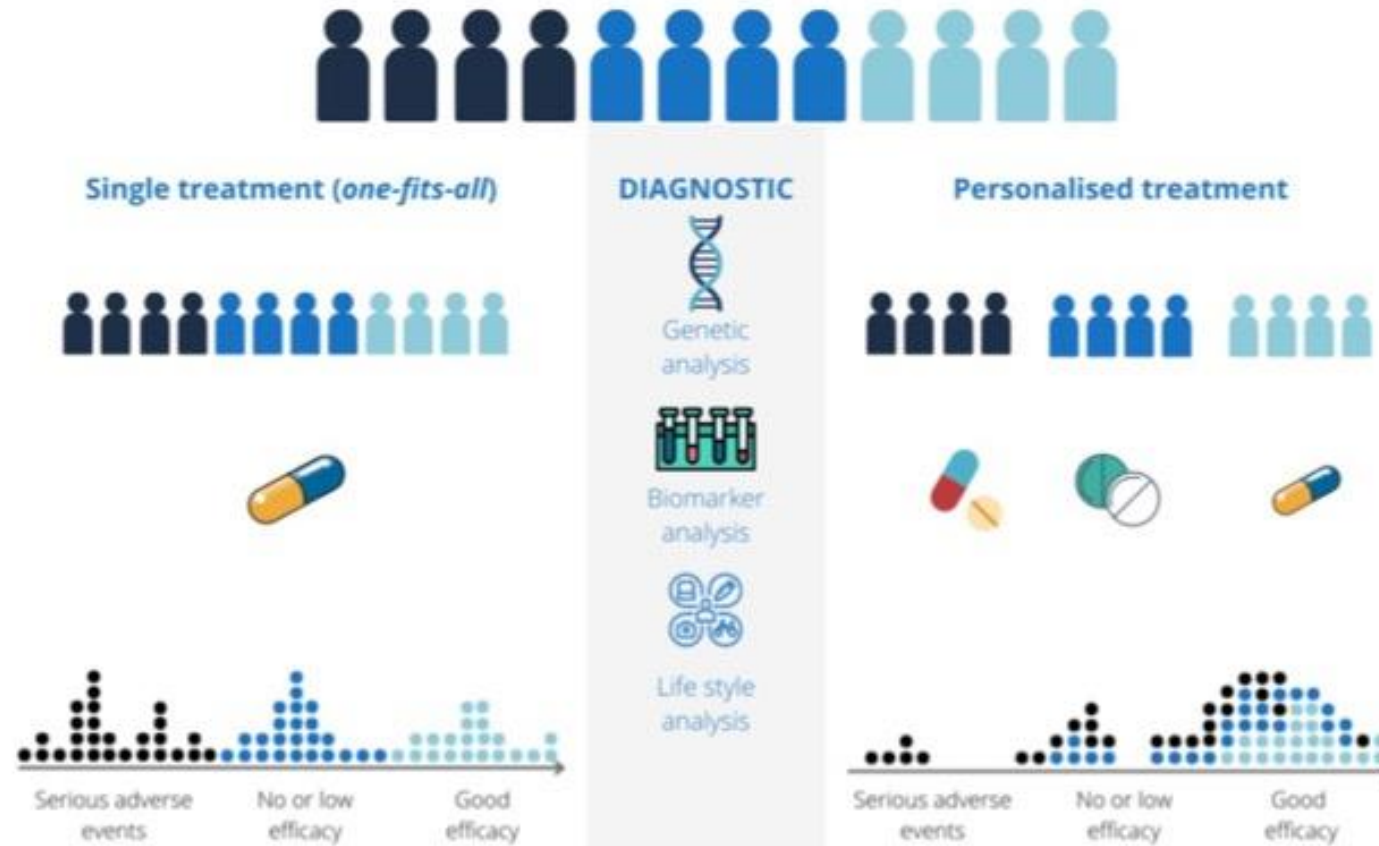
Development of tailored therapies will require a millennia if done de novo, drug repurposing may provide a solution – perhaps is the only viable solution

PERSONAL MEDICINE – ADDING TO THE NEED



genosalut

Personalised medicine



Precision medicine uses molecular and genetic information to guide treatment decisions

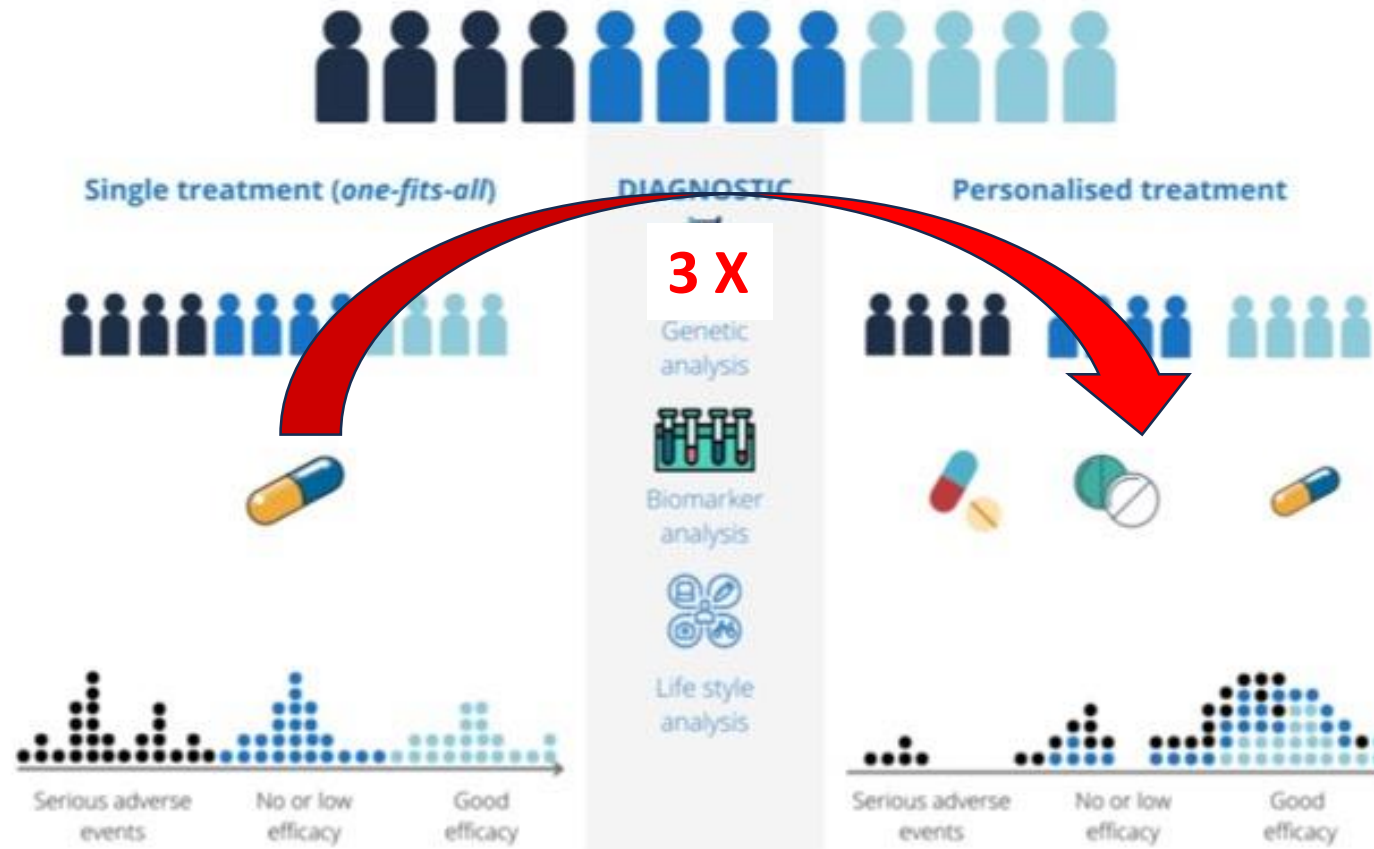
Personalized medicine is the next step to develop therapeutics to help create an individualized healthcare plan

INCREASING THE CHALLENGE



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Personalised medicine



As each therapeutic indication is sub-divided one will need more therapeutics per indication



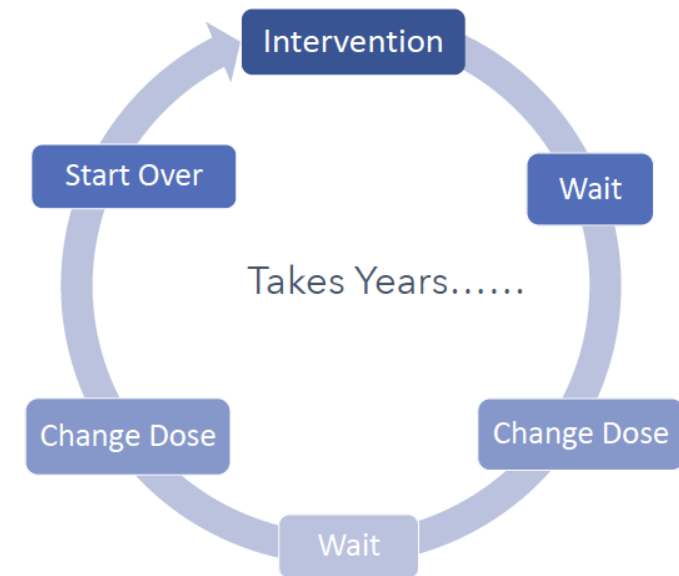
At current cost of >\$2B & >12 yr per therapy there is not enough money OR time to address even a fraction of the >9000 diagnosed diseases

DRUG REPURPOSING PERHAPS IS THE SOLUTION

N-OF-ONE MEDICINE AT CORE OF PERSONAL MEDICINE



- Understanding of human biology is inadequate. leading to trial and error
- Individual therapeutic response \neq Group based outcome of a randomized controlled trial
- Clinical trials use instruments, devices or tests not practiced in the clinic
- Rare diseases well suited – no therapies and heterogenous patient population
- Improve patient care by understanding of complexities of human biology.



REASONS TO REVAMP THERAPEUTIC DEVELOPMENT



- Continuing and compelling need for treatments globally (affordable)
- Lack of a robust cost-effective pipeline of products in discovery and development
- Development dictated primarily based on poor and unreliable financial analyses
- Pharma's failure to deliver **cost-effective drugs** to patients
- Drug repurposing can enhance translational research for new therapies
 - Significantly lower to >\$2B cost of de novo DDD drug
 - 5-6 years compared to 10-12 years for conventional DDD
 - Success rate >80% compared to ~10%
 - Personalized/precision medicine requiring a better, cheaper and effective therapies.
 - Impact orphan, rare and neglected diseases, provide therapeutics where none existed
- Impact of Drug Repurposing (DRPx) can be real and sustainable

ROADBLOCK IS EXCLUSIVITY/IP



- Impaired patenting of new use and/or enforcement
- Information in public domain can affect novelty and consequently patentability
- Repurposing uses in clinical practice as off-label, non-registered uses
- Available strengths and dosage forms are compatible for new indication
- Some legislations impede obtaining a patent for second or further medical uses.
- In EU/US there is data protection/market exclusivity if new indication is by the originator and not available to non-originators

- Solution - new indication requires nonmarketed strengths (preferably lower) or a new formulation.
- Newer derivatives are the best option, but changing the drug molecule implies stepping away from the repurposing strategy.

LADR⁴ – A PLATFORM TECHNOLOGY



- A platform that can help repurpose, reprofile, repositions or rescue drugs
- LADR⁴ improvements include:
 - Enhanced absorption by eliminating the solubility barrier to absorption
 - pH independent solubility resulting improved PK
 - Improved PK can result in an improved PD profile
 - PK properties are tunable
 - Differential dosing and possibility for alternate route of dosing
 - Efficient, cost effective
 - **Fo the first-time provides composition of matter protection for repurposed drugs**
- Applicable to many chemotypes, resulting in increased solubility, and a patentable NCE.
- The approach has been assessed and validated under the following:
 - IP – issuance of patents on compounds based on the technology across multiple IP jurisdictions
 - Regulatory – filings with the USFDA/MHRA
 - Commercial – multiple licensing/partnering deals

LADR⁴ IS A DIFFERENTIATED PRO-DRUG APPROACH



	Typical Pro-Drug Approach	LADR ⁴ Pro-Drug Approach
Patentability	NCE	NCE
PK	Empirical	Ability to tune AUC, C _{max} , MRT
ADME	Affected	Same as original drug
Exposure	Generally systemic	Negligent (iv), None (po)
Pharmacology	Affected	Not affected
Applicability	Limited	Generally applicable
Regulatory	Standard dev. path	505(b)(2)* path
Solubility	Unpredictable	Inc. & non-pH dependent
Variants	Often single	Multiple Options

* May require a few additional pre-clinical studies

LADR⁴ CONSEQUENCE ON DRUG REPURPOSING



PIPELINE

Applicability to wide chemotypes. Rapid time to development compound

EXCLUSIVITY

COM patent valid for 20 years for generic drugs

SUPERIORITY

Improved bio-availability, & efficacy in new indications

SPEED

505(b)2 path to expedite time and reduced resources needed to obtain FDA approvals

3-4X FASTER

- 3-5 years vs 12-15 years for DDD*

50X CHEAPER

- <\$50M vs >\$2B for DDD

10X BETTER Success Rates

- >80% vs <10% for DDD

* DDD = *de novo* Drug Discovery & Development

TRANSITION TO PERSONAL THERAPEUTICS



	OLD	NEW
Product Portfolio	Narrow	Wide
Markets	Mass Phenotype	Targeted Genotype
Patient Focus	Disease state	Disease life cycle
Treatment	1 Drug / 1 Disease	Continuity of treatments
Manufacturing	Few large runs	Many small runs
Sales	Generalized	Focused
Economics	Scale	Knowledge



OLD PHARMA APPROACH

- Time: 10-13 years
- Cost: >\$2 billion
- Success: ~10%



NEW PHARMA APPROACH TO

- Time: 3-5 years
- Cost: <\$100 million
- Success: >80%

FINANCIAL PERSPECTIVE



	DDD	DRPx	LADR ⁴
AVERAGE TIME TO APPROVAL	13.5 yr	6.5 yr	<5yrs
AVERAGE COST TO APPROVAL	>\$1B	~\$300M	<\$50M
SUCCESS RATE			
Discovery	<10%	100%	100%
Phase II to Launch	10%	25%	>25%
Phase III to Launch	50%	65%	>65%
FINANCIAL ANALYSIS*			
NPV @\$300M Annual Sales	-\$795M	\$280M	>\$280M
NPV @\$2B Annual Sales	\$776M	\$4.8B	>4.8B
IRR @\$300M Annual Sales	-3.2%	15%	>15%
IRR @\$2B Annual Sales	15.6%	43.6%	>43%
FASTER BREAK-EVEN	\$1.2B	\$195M	<\$195M

Overall

- High success rate – lower risk
- Shorter time to market
- Very low cost to develop
- Lower break-evens
- Higher IRR's

* @estimated 10% cost of capital

LADR⁴ APPLICATIONS



- | | |
|--|--|
| <ul style="list-style-type: none">• Generics• Active metabolites• Natural products• Pediatric formulations• Changing route of dosing• Improving tolerance and efficacy• | <ul style="list-style-type: none">• Mitochondria depletion and dysfunction• Oncology• Cardiovascular• Muscle• Neurodegeneration• Inflammation• Pain/Anesthesia• |
|--|--|

LADR⁴ EFFECT ON SOLUBILITY : PACLITAXEL



SOLUBILITY - HPLC

Compound	SOLVENT			
	Normal Saline	5%DMA/ Normal Saline	9% NMP/ Normal Saline	5% DMSO/ Normal Saline
Paclitaxel	0.1µg/mL ¹	Not Soluble	Not Soluble	Not Soluble
PAC_LR	>500µg/mL	~1mg/mL	>1.5mg/mL	>1.2mg/mL

- PAC_LR increase in solubility
 - >5000X in normal saline
 - >10,000X in normal saline/5%DMA
 - >12,000X in normal saline/5%DMSO
 - >15,000X in normal saline/9%NMP

- **PAC_LR IS ORALLY ABSORBED WITH NO OVERT GI TOXICITY**

1. Kono et al., J. Bio. Materials Research, Part A, 2003



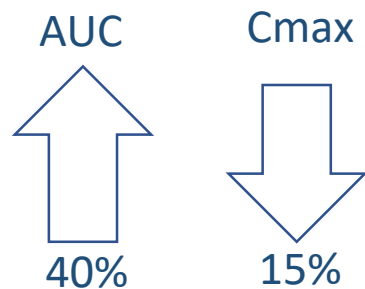
LADR⁴ EFFECT ON PK/PD



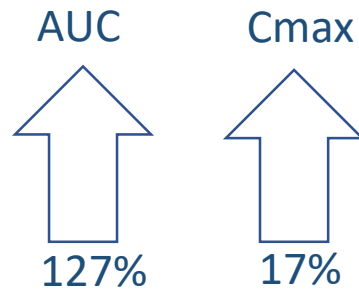
Dose: 3mg/Kg or 3mg/Kg equivalent oral dose in rat

PK parameters	Nico	NICO_LR1	NICO_LR2
C _{max} (μM)	7.8	6.6	9.1
T _{max} (min)	70	110	70
AUC (μM*hr)	20.4	28.5	46.4
t _{1/2} (hr)	3.43	4.85	3.67

NICO_LR1



NICO_LR2

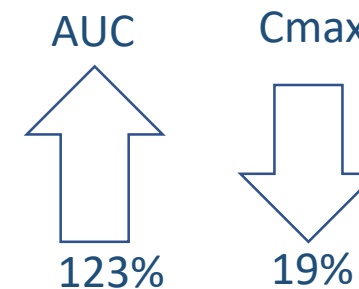


- IMPROVED PK PROFILE HAS TRANSLATED TO PD EFFECTS NOT SEEN BY NICO.
- COMPOSITION OF MATTER IP ISSUED

Dose: 10 mg/Kg or 10 mg/Kg equivalent oral dose in rat

Parameters	MMF	MMF_LR
C _{max} (nM)	53976	43559
T _{max} (h)	0.16	0.33
AUC (nM.h)	24435	54522
T _{1/2} (h)	1.60	5.89

MMF_LR



- IMPROVED PK PROFILE MMF_LR TRANSLATED TO PD EFFECT NOT SEEN BY MMF
- COMPOSITION OF MATTER IP ISSUED

TUNING PHARMACOKINETICS



Compound	T _{max} (hr)	C _{max} (nM)	AUC (nM*hr)
INIB	2.00	323.3	1753
INIB-LR1	2.00	433.2	2412
INIB-LR2	2.00	332.5	2712
INIB-LR3	2.00	496.7	3328
INIB-LR4	2.00	420.0	3623
INIB-LR5	4.00	208.3	1559
INIB-LR6	4.00	168.8	1418
INIB-LR7	4.00	131.4	1477
INIB-LR8	4.00	171.3	1503
INIB-LR9	2.00	138.9	1043
INIB-LR10	2.00	231.8	1898
INIB-LR11	2.00	395.9	3115
INIB-LR12	2.00	163.7	1705
INIB-LR13	4.00	71.5	483



EFFECT ON PHARMACOKINETICS



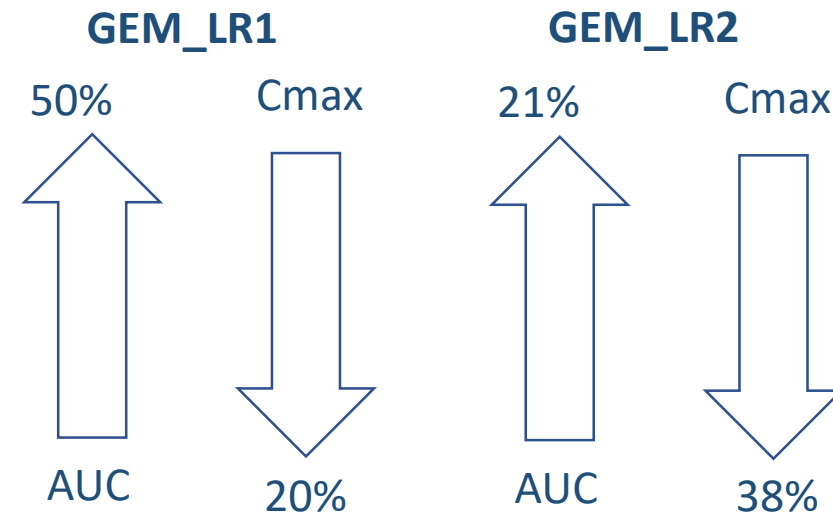
Dose: 3mg/Kg or 3mg/Kg equivalent oral dose in rat

Parameters	ICLO	ICLO_LR
Cmax (nM)	32.86	309.13
Tmax (h)	1.58	1.00
AUC (nM.h)	56.25	638.56

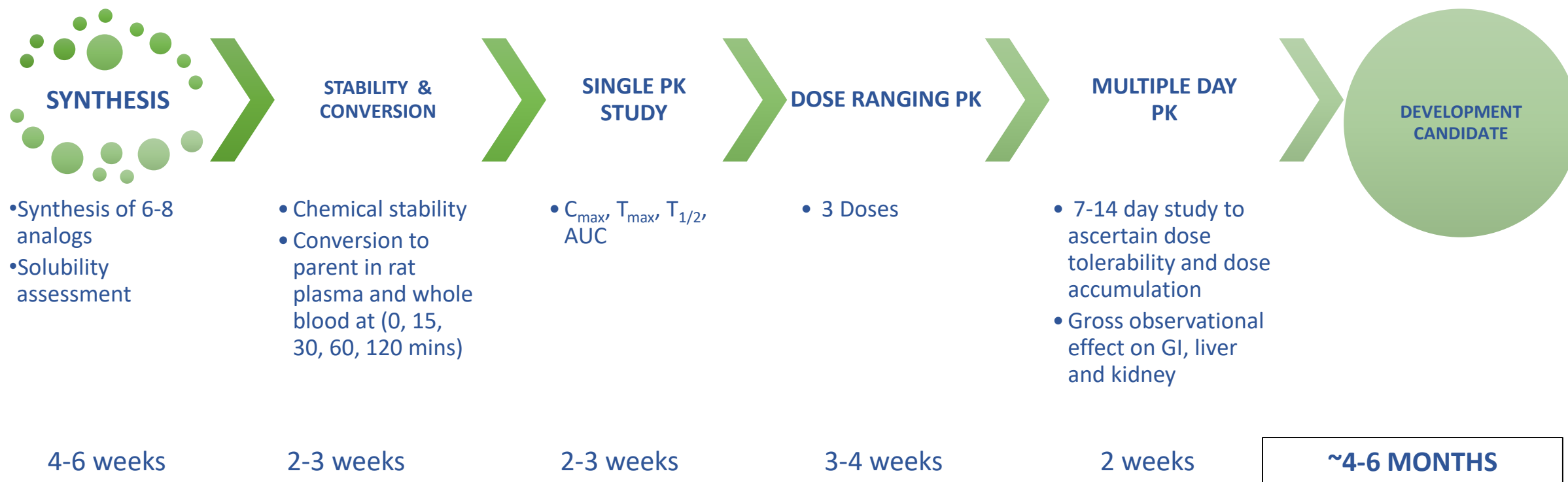
9.5 fold increase in Cmax
11.4 fold increase in AUC

Dose -10 mg/Kg or equivalent dose in mice

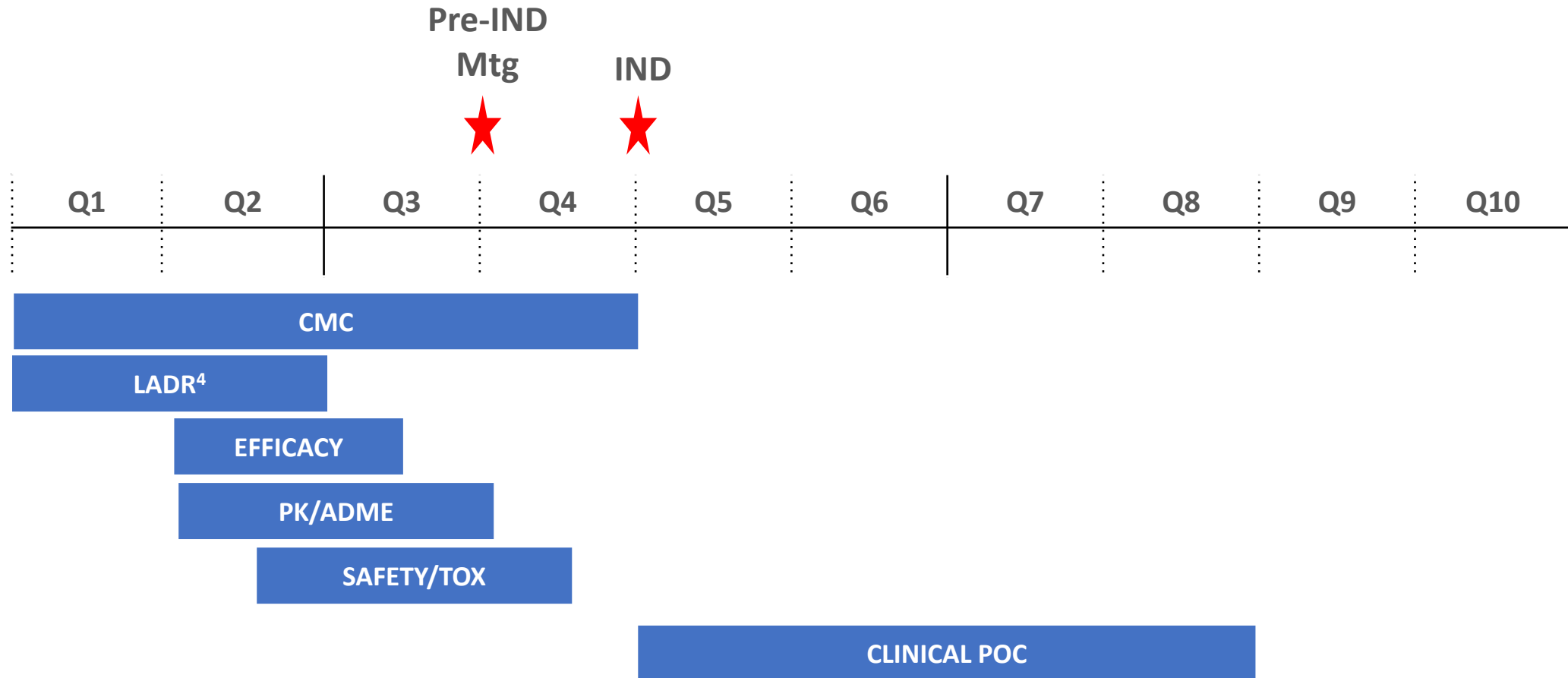
PK parameters	GEM	GEM_LR1	GEM_LR2
Cmax (nM)	5816	4631	3600
Tmax (hr)	0.3	0.2	0.4
AUC (nM*hr)	3557	5317	4301



DEVELOPMENT CANDIDATE SELECTION



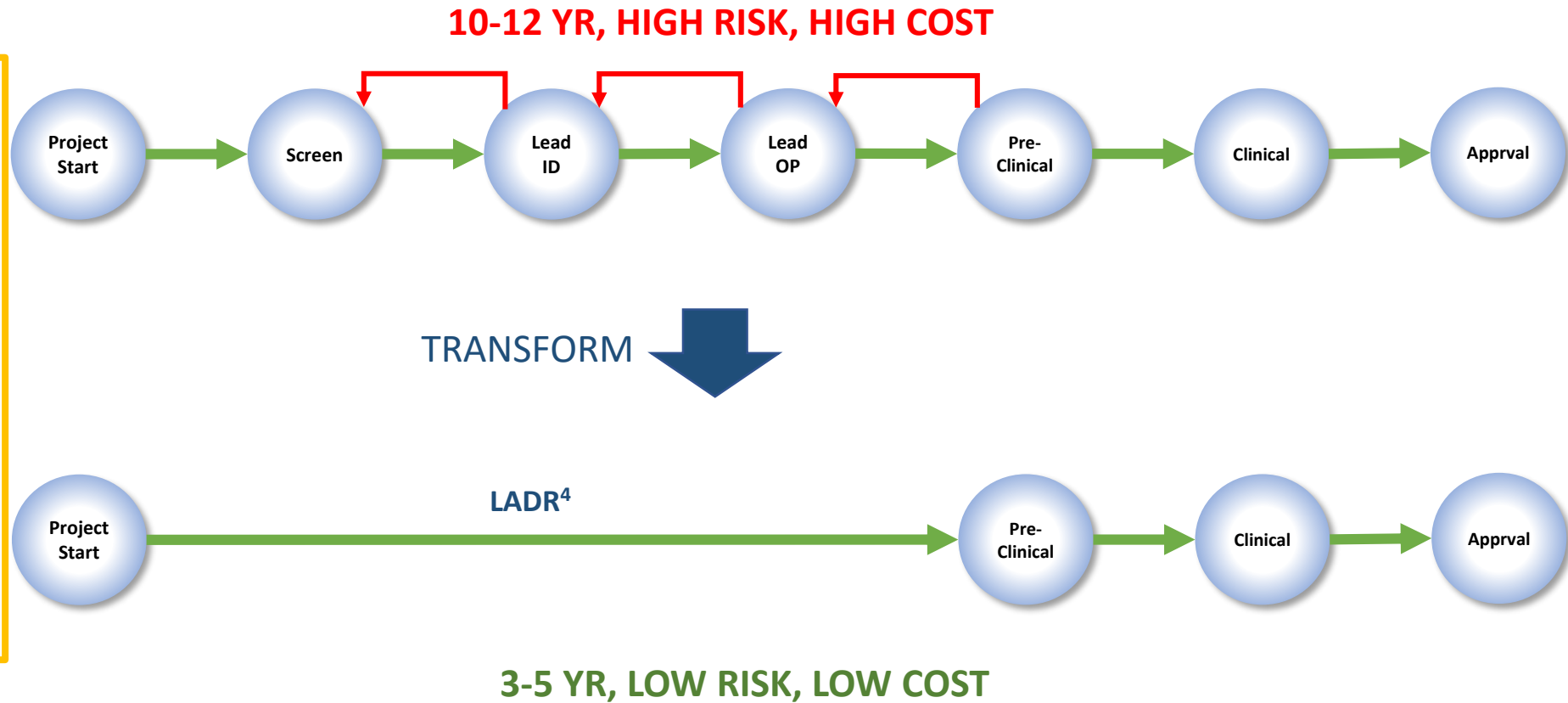
DEVELOPMENT TIMELINE TO CLINICAL POC



A NEW THERAPEUTIC DEVELOPMENT STRUCTURE



PHARMACEUTICAL INDUSTRY'S MODEL FOR DEVELOPING NEW THERAPEUTICS HAS NOT CHANGED SINCE INCEPTION OF THE MODERN PHARMACEUTICAL INDUSTRY AS IT IS PRIMARILY FOCUSED FOR DEVELOPED COUNTRIES





- Drug repurposing needs to be a significant approach in the pharmaceutical sector to address many unmet needs.
- Drug repurposing is a crucial strategy for rare and neglected conditions
- It can provide significant financial and societal returns.
- Systems and precision medicine can significantly enhance prospects for drug repurposing
 - Systems pharmacology for poly pharmacology to treat complex disorders
 - Precision medicine for characterization, understanding, and classification of disease
- **LADR⁴ can be a path to unlock the value of drug repurposing.**