
ASPEN'S TRANSFORMATION JOURNEY



ABOUT ASPEN



More than

115
COUNTRIES

have access to our
medicines



We have more than

9300
EMPLOYEES

63 established offices
in more than
46 countries
and territories



Operating

24

Manufacturing
facilities across
15 sites

OUR VISION AND VALUES

“To deliver value to all our stakeholders as a responsible corporate citizen that provides high quality, affordable medicines and products globally” encapsulates the Group’s inherent approach of conducting business ethically, with integrity and with a commercial wisdom which strives to enhance the economic and social well-being of our patients, consumers, investors, employees, customers and business partners.



OUR STRATEGIC OBJECTIVES

Our five strategic objectives provide the foundation to deliver our strategy of creating long-term value for our stakeholders.

Our focus areas outline our plan of action over the short to medium term.

- 1 To deliver a differentiated portfolio of high quality, affordable medicines
- 2 To optimise the strategic advantage of our integrated value chain
- 3 To develop and retain a talented, agile and diverse workforce inspired to achieve operational excellence
- 4 To be a good corporate citizen by conducting our business in a responsible, inclusive and sustainable way
- 5 To create sustainable economic value for our stakeholders

OUR MANUFACTURING CAPABILITY



OUR PRODUCT PORTFOLIO

2000

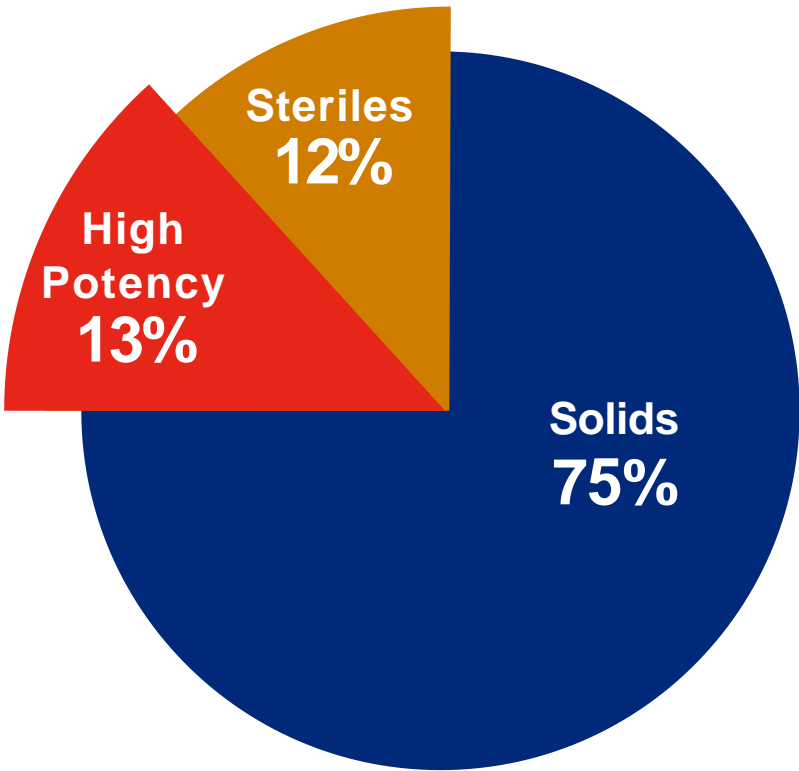
Tablets only



PE - Tablets

2013

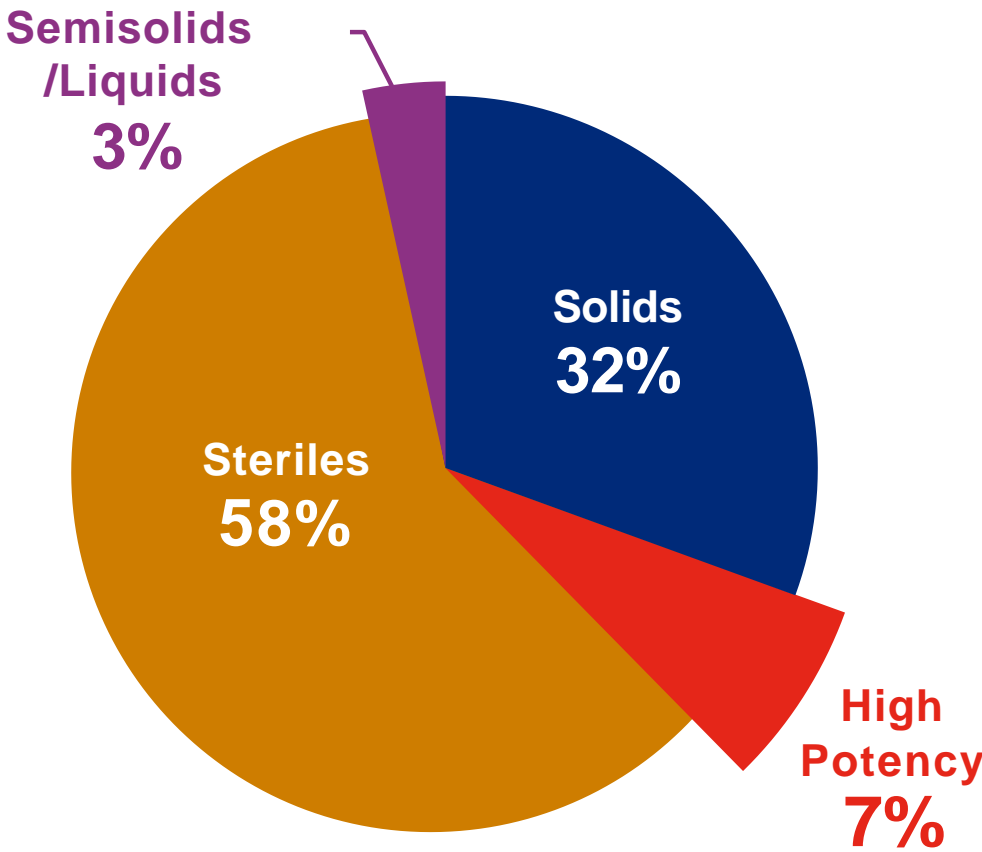
Predominantly solids with some speciality



BO - High Potency
PE – Lyophilisation & Eye drops

2018

Dominant sterile platform with speciality & solids



PE – High Potency & Cytotoxics
Steriles (amps & vials)
BO – Hormonal creams
NDB – Prefilled syringes

2022

Further evolution to sterile manufacturing



Anaesthesia Products



ABOUT ASPEN EME

EUROPE & MIDDLE EAST

ABOUT ASPEN EME



Aspen Healthcare founded in

2009

Aspen Europe founded in

2014

We have over

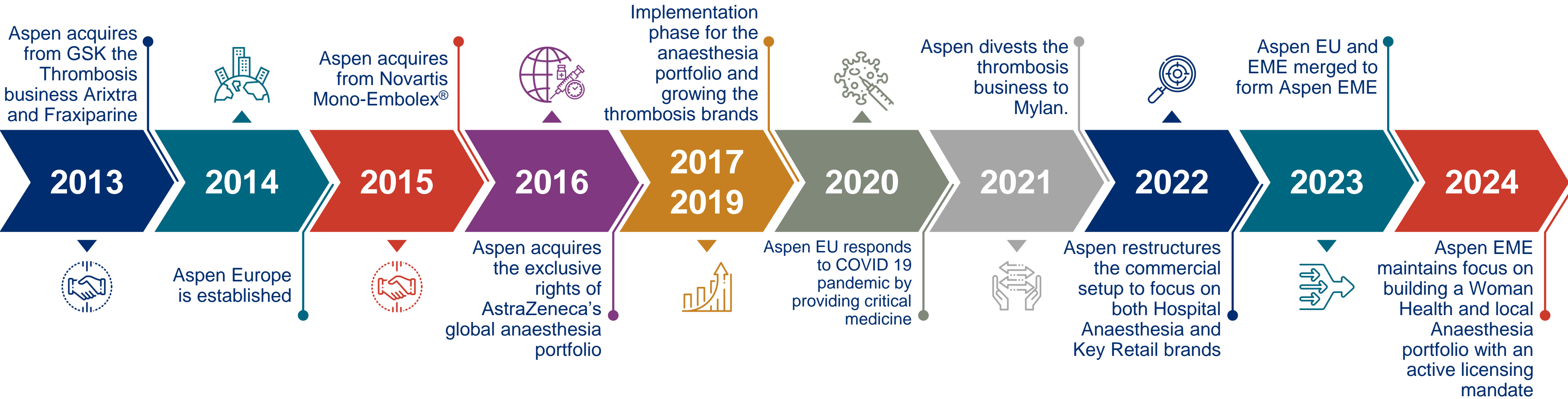
290 EMPLOYEES

in Europe & Middle East

We supply
medicines in

52 COUNTRIES

ASPEN IN EU



OUR PRESENCE IN EUROPE



ASPEN PHARMA IRELAND
LIMITED (APIL)

Sales, Marketing, Distribution
& Support Centre

● Dublin, Ireland



ASPEN FRANCE SAS

Sales, Marketing & Distribution
Centre

● Paris Region, France



ASPEN GERMANY GMBH

Sales, Marketing & Distribution
Centre

● Munich, Germany



ASPEN PHARMACARE UK
LIMITED

Sales, Marketing & Distribution
Centre

● London, UK

OUR PRESENCE IN MIDDLE EAST



ASPEN HEALTHCARE
FZ LLC

Commercial Operation MENAT

● Dubai, UAE



ASPEN HEALTHCARE
MALTA LIMITED

Marketing Authorization Holder

● Siggiewi, Malta



ASPEN PHARMA REGIONAL
HEADQUARTERS COMPANY

Strategic Direction & Management
Function Activities

● Riyadh, KSA



VLD DANISMANLIK
AN ASPEN GROUP COMPANY

Commercial Office
Marketing Authorization Holder

● Istanbul, Turkey



VLD HEALTHCARE

Commercial Office & Marketing
Authorizations Holder

● New Cairo, Egypt

THERAPEUTIC AREAS & KEY BRANDS

WOMEN & MEN HEALTH



DERMATOLOGY & TOPICAL ANESTHESIA



ANAESTHETICS



THROMBOSIS & CARDIOVASCULAR



HIGH POTENCY & CYTOTOXICS



REGIONAL BRANDS



WHY PHARMACEUTICAL COMPANIES PARTNER WITH US?

Footprint & Infrastructure

Extended geography covering 52 markets in Europe, Middle East, North Africa, and Turkey

Dedicated fully fledged Aspen commercial teams and support functions across the region

Strong distribution capabilities

MAH entities across EME

Operating through multi market warehouses

Unique Business Model

Focusing on technically complex products in selected specialities

Record in performance with acquired and licensed molecules

Well established network across key HCP specialities

Efficient decision-making processes

Strong Operating Cash Flow

Financial flexibility and ability to pursue profitable opportunities

Strong correlation of earnings to cash flow

Responsible Corporate Citizen

Established foundation of strong corporate governance

Multinational standard operating procedures, and code of conduct

Thinking globally and acting locally

ASPEN STRATEGIC DIRECTIONS



OUR PARTNERS



We are focused on delivering
the best possible experience
to patients & healthcare
professionals



THANK YOU



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